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PLACEMENT ANNUAL REPORT

FOR

ACADEMIC YEAR 2022-2023



KOSHYS
INSTITUTE OF MANAGEMENT STUDIES

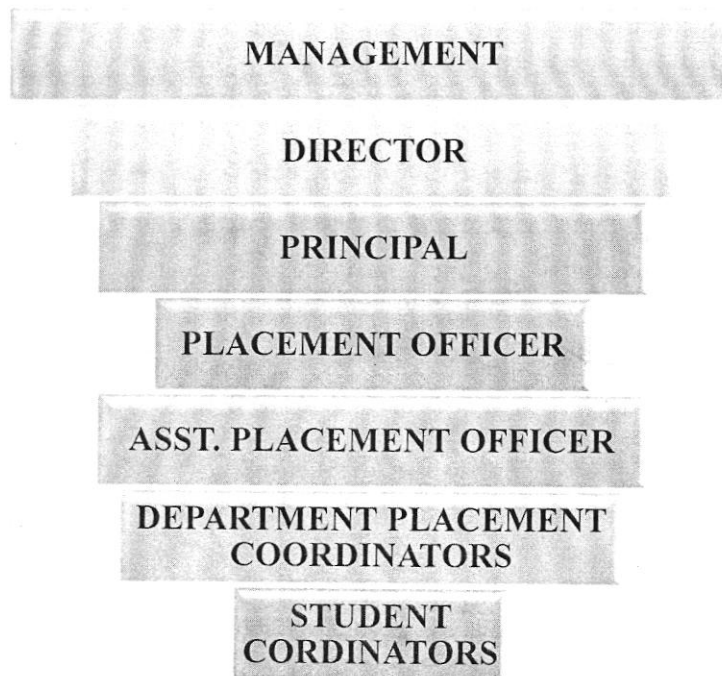
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TRAINING & PLACEMENT CELL
STANDARD OPERATING PROCEDURE [SOPs]

The Training & Placement (T&P) Cell of Koshys Institute of Management Studies has an enviable track record in achieving high level of placements in top-notch companies. The Cell arranges and coordinates various programmes that aim at moulding the students to meet the industry expectations in career building. The Training and Placement Cell, guided by a set of rules and principles, strives to maintain good relationship with various industrial establishments. Moulding the students through multifarious training sessions that include technical, aptitude, verbal and soft skill, Preparing the recruitment schedule for the year, inviting corporations for pre-placement talks on the campus followed by final placements, and overseeing the process to its end are the prime responsibility of the Training and Placement Cell.

TRAINING & PLACEMENT CELL HIERARCHY CHART

The T & P Cell is committed to meet the career objectives of students and cater to the Human Resource needs of Organizations interested in conducting campus interviews for placements of students. A fulltime Training and Placement Officer (TPO) is heading the Cell. TPO is supported by departmental Placement coordinators.



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TPC OBEJCETIVE

Training to be conducted to students for improving their employability skills up to the expectations of the Recruiters. The T&P cell should facilitate with both internal and external training sessions for the student's from their first year of study.

The contexts of training sessions are as follows:

FIRST YEAR

- Communication Skills • Personality Development Training

SECOND YEAR

- Communication Skills • Soft skills • Aptitude Training • Value Added Courses

THIRD YEAR

- Communication / Soft Skills • Aptitude Training • Value Added Courses • GDs and Mock Interview • Corporate Talk

FOURTH YEAR

- Aptitude training • Soft skills training • Company specific training • Mock Interview/Mock GD • Problem solving in programming • Training on Algorithms • Department specific Technical training

PROCEDURE FOLLOWED BEFORE/AFTER TRAINING ACTIVITIES

1. Consolidate the academic performance of the students.
2. Identification of the skill requirement of Students based on Industry / Companies' Job descriptions / requirements.
3. Identification of trainers based on the skills to be developed among the students.
4. Prepare training schedule and plan of action – Slot I
5. Conducting training as per the Schedule.
6. Feedback from the students on each module of Training given.
7. Take Corrective measures based on the feedback.
8. Prepare training schedule and plan of action based on corrective measures – Slot II



CODE OF CONDUCT FOR STUDENTS DURING THE INTERVIEW PROCESS

1. Students must report to the Placement cell at least 30 minutes before the scheduled time of the interview.
2. Students must keep an updated copy of their resume with the recent photograph.
3. Students must Keep sufficient number of photocopies of their documents/certificates/photographs ready and should be arranged in order.
4. Students should present themselves, in neat and pressed formal dress and polished formal shoes.

Prakash
DIRECTOR

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CAMPUS PLACEMENT PROCEDURE FOR PARTICIPATING ORGANIZATION / INDUSTRIES

1. The Training and Placement Cell would invite prospective organizations/companies during the months of June to August of every Year. The organizations, in turn, can also contact the Institute's T&P Officer for their requirement.
2. The details of the respective final year students opting for placements, would be sent to the company/organization concerned, as per their requirement, along with a tentative date/s for the campus interviews.
3. The company/organization may confirm the date or discuss to finalise a date at their mutual convenience, with the Coordinator-Training and Placement.
4. After confirmation by the organizations, a pre-placement talk (PPT), would be arranged on the date. The company would conduct tests and/or group discussions to short list the candidates (students) appeared. If required, telephonic interviews or interviews through video conferencing can be arranged.
5. The organization would then interview the short listed students for final selection and would announce the results as soon as possible (preferably on the same day), after the completion of the selection process. Companies announcing results immediately after interviews would be preferred predominantly by the Institute.

Note: The organisation that is unable to finalize the results on the same day and wish to have one more rounds of interviews at their office may do so within a week time.

CAMPUS PLACEMENT PROCEDURES FOR STUDENTS

The placement policy guidelines are as follows:

1. At the beginning of the academic year, students would be subjected to aptitude tests or counseled to chalk out their career plan as whether to pursue higher education or to seek an employment.
2. The students who wish to apply to a particular company/organization are required to submit their willingness to the Training and Placement Office before the specified deadline.
3. The Training and Placement Office would provide opportunities to all its registered students to secure the job
4. After accepting a job offer, if any student decides to withdraw his/her acceptance any time during the year, he/she must inform the company concerned through the Training and Placement Office immediately.
5. The students selected through campus interview will complete all the necessary formalities (e.g. medical test) stipulated by the employer and would join the organization within stipulated time frame. The placed students should update the T & P Cell regarding his/ her progress in the Company. T & P Cell, in turn, would obtain regular feedback from the employer regarding the performance of selected students. As a matter of policy, the selected students should work at least for the duration of one year in the respective (Employer) Organisation.

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IDENTIFICATION OF POTENTIAL RECRUITERS AND FINALISING DATES FOR PLACEMENT DRIVES

- Identification of companies based on manpower requirement, and market trend.
- Campus drive invitation mail should be sent to all the identified companies.
- The Placement officer / Members should visit the Companies, to check its genuineness and legal existence.
- Identification of skill / talent requirement based on the HR Executives demands, during company visits.
- Students should be trained based on the skill /talent requirements demanded by the HR.
- The Placement Officer should discuss with the HR Executives to finalise the dates of the selection trials / Campus drive.
- All the arrangements would be made for Conducting the Selection trials / campus drive on the stipulated date.

In view of the above, Koshys Institute of Management Studies aims at:

- ❖ Providing training to improve their students' skills and competencies and excel in their performance
- ❖ Ensuring amicable code of conduct among students during the selection and placement process
- ❖ Facilitating the participating organization / industries in organizing their campus placement drives effectively.


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KOSHYS INSTITUTE OF MANAGEMENT STUDIES PLACEMENT REPORT 2022 -2023

The Training and Placement Cell of KIMS's college is committed to provide best possible Placement and Internship opportunities for its students seeking professional growth. In this academic year, we conducted numerous sessions to groom the students into enhanced and confident personalities and help them achieve highest standards of progression as they graduate into successful beings.

During the Academic Session 2022-23, the Cell strived to achieve its set standards and successfully conducted various events for the benefit of the students. Our College Academic Director Dr.Prakash B Nayak and our college Principal Ms Sandhya facilitated all the Placement events, the Placement officers of KIMS's college are all department HOD coordinated the programs.

Around 26 companies participated in our KIMS Mega Job Fair organized by the Training and Placement cell of KIMS's College on 6th May 2023. All final year UG & PG Science and Commerce Department students enthusiastically participated in the Job fair.

The Placement Cell of KIMS College is honored to have had such reputed companies for our on-campus Training and Placement

Name of the Company	Pay package at appointment	Total no of student selected
FNF INDIA PRIVATE LIMITED	1.7 Lac/annum	37
Indegene	3.00 Lakh per annum	9
NANDI TOYOTA	2.47 Lac/annum	10
Bionova Biologicals Private Limited	2.56 Lac/annum	17
Accenture Solutions Pvt Ltd	2.9 Lac/annum	16
MUTHOOT FINANCE LTD,	3.5 Lac/annum	8
Concentrix Technology Services India Pvt Ltd	2.0 Lac/annum	

Aditya Birla Capital	2.5 Lac/annum	12
NCG – Net Connect Global - Bangalore	2.0 Lac/annum	2
ReSource Pro Operational Solution Private Limited	1.44 Lac/annum	6
Thomson Reuters	2.5 Lac/annum	5
Amazon, Orion building	2.5 LPA	5
ICICI Bank Ltd	2.4 LPA	21
HDFC Bank Limited Bangalore	2.6 LPA	15
SHRIRAM LIFE INSURANCE,	2,64,000 LPA	30
GLOBAL QUEST ENGINEERING SERVICES,	2,64,000 LPA	26
NARAYANA HEALTH CARE	2,64,000 LPA	10
AVAALI SOLUTIONS	2,64,000 LPA	12
HIVEMINDS	3,00,000 LPA	17
Bitla Software Pvt Ltd	2,50,000 LPA	6
Spaneos Software Solutions Private Limited	2,28,508 LPA	4
Trigent Software Pvt. Ltd.	2,65,000 LPA	18
Multunus Software Pvt Ltd	2,80,000 LPA	8
Tarams Software Technologies Pvt Ltd	3,60,000 LPA	8
Zendrive Technologies Pvt Ltd	2,60,000 LPA	11
Desinelabs Pvt Ltd	2,55,000 LPA	11

During this academic year 2022-2023, 26 Companies visited our campus for campus recruitment. 343 students were selected for various roles in different organizations. Out of the 343 students, highest count of 123 students was from the Commerce streams, second highest of 84 students was from the Logistics streams and 78 students was from the MBA departments, 36 students was from the BBA general and 18 students was from the BBA Aviation.


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The Placement Cell took a huge leap of success in the session 2022-2023. With significant growth in the number of offers provided to the expansion in the profiles offered, the cell experienced an immense bloom. We feel privileged to have had on board companies like Cognizant, Lavasoft Software Technology, HDFC, State Bank of India, Sutherlands, Anora Instrumentation Pvt Ltd, and many more (30+) as our recruiters.



Koshys's Mega Job fair organized by the Training and Placement cell on 8th July 2022



Mega Job fair organized by the Training and Placement cell on 6th May 2022

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Interview session

NEW INITIATIVE:

An Exclusive software for the functioning of campus drives which includes registration of students for placement drives, job profile and company information. Attendance monitoring, selecting and shortlisting of students, is at the final stage of development.

From the next academic year (2023-2024), the placement processes will be fully automated.

Prakashan
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OUR RECRUITERS



WE THANK OUR RECRUITERS FOR THEIR TRUST!

Prakashan
DIRECTOR
KOSHY'S INSTITUTE OF MANAGEMENT STUDIES
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Accomplishment:

“In summary, the placement cell has been dedicated to fostering meaningful connections between students and prospective employers, bridging the gap between academia and industry. Throughout this report, we've highlighted our accomplishments in facilitating successful placements, organizing career development programs, and nurturing valuable partnerships with various companies.

Looking ahead, our commitment to enhancing student employability remains unwavering. We aim to continue expanding our network of recruiters, offering diverse opportunities, and providing comprehensive support to students in their career pursuits. As we move forward, we are enthusiastic about exploring innovative strategies to further enrich the placement process and ensure continued success for both students and recruiters.

We extend our gratitude to all the stakeholders, including students, recruiters, faculty, and staff, whose collaboration and support have been instrumental in our achievements. Together, let's continue empowering our students and shaping a brighter future.”


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ACADEMIC DIRECTOR

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PLACEMENT ANNUAL REPORT

FOR

ACADEMIC YEAR 2021-2022



KOSHY'S

INSTITUTE OF MANAGEMENT STUDIES

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PLACEMENT REPORT 2021-2022

The Placement Cell of KIMS's college is committed to provide best possible Placement and Internship opportunities for its students seeking professional growth. In this academic year, we conducted numerous sessions to groom the students into enhanced and confident personalities and help them achieve highest standards of progression as they graduate into successful beings.

During the Academic Session 2021-22, the Cell strived to achieve its set standards and successfully conducted various events for the benefit of the students. Our College Academic Director Dr.Prakash B Nayak and our college Principal Ms Sandhya facilitated all the Placement events, the Placement officers of KIMS's college are all department HOD coordinated the programs.

Around 30 companies participated in our KIMS Mega Job Fair organized by the Training and Placement cell of KIMS's College in 2022. All final year UG & PG Science and Commerce Department students enthusiastically participated in the Job fair.

The Placement Cell of KIMS College is honored to have had such reputed companies for our on-campus Training and Placement

Name of the Employer	Pay package at appointment	Total no of student selected
MR.COOPER	9 LPA	8
TTK	2.5 LPA	3
CREDR	2.47 LPA	3
PRAXIS HOME RETAIL LTD	2.56 LPA	3
INDIA MART	2.9 LPA	1
INTELLIPAAT	3.5 LPA	17
MY CAPTAIN	2.0 LPA	2
HOUBAY	2.5 LPA	3
DXT TECHNOLOGY	2.0 LPA	3


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GASSOL	1.44 LPA	1
MUTHOOT FINANCE	2.5 LPA	7
DREAM GAINS	2.5 LPA	5
MENTOR BOXX	2.4 LPA	17
ICICI PRUDENTIAL	2.6 LPA	10
SKOLAR	2.6 LPA	21
NO BROKER	2.64 LPA	1
UPGRAD	2.64 LPA	2
PINCLICK	2.64 LPA	3
EMUDHRA	3 LPA	12
CAREER LABS	2.5 LPA	1
XPRESSBEES	2.28 LPA	3
ONE PAPER RESEARCH	2.65 LPA	1
ATS	2.8 LPA	11
DRONA EDU	3.6 LPA	11
GENIOUS CONSULTANT	2.5 LPA	7
BYJUS	7 LPA	10
RELIANCE	2.5 LPA	20
COUNTRY EDU	5 LPA	9
PAYTM	5 LPA	7
KOTAK	7 LPA	6
ACT FIBER NET	5 LPA	4


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During this academic year 2021-2022, 30 Companies visited our campus for campus recruitment. 169 students were selected for various roles in different organizations. Out of the 169 students, highest count from students was from the BBA streams, second highest from students was from the Commerce streams and remaining students was from the MBA departments and students was from the BCA.

Campus Placement Photos



Campus placements Drive



Personal Interview Round

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Pre – Placement Talk



Group Discussion



ACADEMIC DIRECTOR

Prakash

DIRECTOR

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THE TRAINING AND PLACEMENT CELL REPORT FOR THE YEAR 2020-2021

Campus Recruitment for the final year graduate and post graduate students started from first week of September 2020 in Virtual Mode.

TRAINING & WORKSHOPS:

During the Academic Year 2020-2021, The Training and Placement Cell in collaboration with various corporate firms had conducted informative webinars and training sessions for the students through virtual mode.

Training for Placements on the topics of Group discussion, resume preparation by HDFC Bank during the month of August 2020. Nearly 300 students participated in the event and got benefitted.

ICICI Bank conducted two Virtual Training Sessions on Career Development and One Webinar session on Career in Private Banking Sector on 7th October 2020

First Life insurance Ltd conducted a virtual training program and mock aptitude test session on 23rd December 2020 after the completion of Semester Exams.

PLACEMENTS:

Companies Visited: Express Bees, HDFC, One Paper, ICICI, Muthoot Group, Adobe, L&T, Cognizant, WIPRO, Zee Media, MRF, and many more.





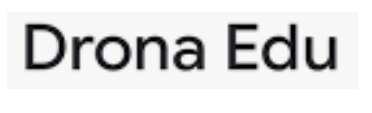




New companies like Emudhra, Adobe, ZS Associates, Drona EDU Solutions, Athena Healthcare, Power of N Techstudio, Career Labs, Intellipaat recruited our students

During this academic year 2020-2021, 27 Companies visited our campus for campus recruitment. 141 students were selected for various roles in different organizations. Out of the all students, highest count students was from the Commerce streams, second highest was from the Management streams.















The highest salary package of Rs.7,97,187/- (Seven Lakhs ninety-seven thousand one hundred and eighty seven) per annum is being offered by Adobe. The average salary offered for this academic year is Rs. 5,25,000/- (Five lakhs Twenty-Five Thousand) per annum. The First Company to recruit our students was Express Bees.

Higher packages were offered by the following companies.


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S.NO	Name of the Company	Pay package at appointment	Total no of student selected
1		3.50 LPA	2
2		2.52 LPA	4
3		5.64 LPA	4
4		7.14 LPA	4
5		3.50 LPA	4
6		6.1 LPA	4
7		3.0 LPA	4
8		9.0 LPA	4
9		3.0 LPA	1
10		3.0 LPA	3
11		3.0 LPA	4
12		5.1 LPA	4
13		3.0 LPA	3


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14		5.0 LPA	4
15		2.50 LPA	4
16		2.50 LPA	4
17		3.16 LPA	4
18		3.0 LPA	2
19		4.0 LPA	6
20		3.5 LPA	3
21		3.0 LPA	6
22		5.0 LPA	3
23		8.0 LPA	5
24		2.50 LPA	2
25		3.0 LPA	2
26		2.64 LPA	2
27		3.0 LPA	3

Pranav
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PLACEMENT CELL ANNUAL REPORT - 2019-2020

The Placement Cell of KIMS's college is committed to provide best possible Placement and Internship opportunities for its students seeking professional growth. In this academic year, we conducted numerous sessions to groom the students into enhanced and confident personalities and help them achieve highest standards of progression as they graduate into successful beings.

During the Academic Session 2019-20, the Cell strived to achieve its set standards and successfully conducted various events for the benefit of the students. Our College Academic Director and our college Principal facilitated all the Placement events, the Placement officers of KIMS's college are all department HOD coordinated the programs.

TRAINING & WORKSHOPS:

- A workshop and a pre placement talk was conducted by **Pin Click** on 16th July 2019.
- Workshop on "Product Management & Design Thinking" was conducted by **TCS** on 23rd July 2019.
- Financial literacy program for gaining insights into various investment avenues and financial planning was conducted on 3rd February 2020.
- Workshop on Campus preparation: Resume writing, GD preparation, and Interview preparation, mock session, was conducted by **Accenture** on 4th February 2020.
- Soft skill Arena on various skills required for campus placements was conducted by **CODE Young** on 22nd February 2020, 29th February 2020 and 4th March 2020.











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PLACEMENTS:

Campus recruitment for the final year graduate and post graduate students started from Last week of July 2019.

Companies Visited: Tata Consultancy Service, Accenture, Tech Mahendra, Health Plix, Asha Wellness, Intellipaath, ICICI, HDFC,AMAZON and many more.

During this academic year 2019-2020, **19** Companies visited our campus for campus recruitment. **68** students were selected for various roles in different organizations.

S.NO	Name of the Company	Pay package at appointment	Total no of student selected
1		6.1 LPA	10
2		3.0 LPA	9
3		9.0 LPA	7
4		3.0 LPA	9
5		3.0 LPA	4
6		2.45 LPA	5
7		2.75 LPA	6
8		2.15 LPA	1
9		5.0 LPA	1


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10		2.50 LPA	1
11		2.50 LPA	1
12		3.16 LPA	1
13		3.0 LPA	6
14		2.15 LPA	4
15		3.5 LPA	3
16		3.0 LPA	8
17		5.0 LPA	1
18		3.5 LPA	1
19		2.50 LPA	1


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HR and Student Interaction.



Technical Round



Campus Interview



Accomplishment:

In summary, a placement cell is an integral part of educational institutions, serving as a pivotal support system that bridges the gap between students and the professional world. By providing guidance, training, networking opportunities, and facilitating connections with potential employers, placement cells significantly contribute to enhancing students' employability and aiding their successful transition into the workforce.

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PLACEMENT REPORT 2018 -2019

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Around 21 companies participated in our KIMS Mega Job Fair organized by the Training and Placement cell of KIMS's College in 2018. All final year UG & PG Science and Commerce Department students enthusiastically participated in the Job fair.

The Placement Cell of KIMS College is honored to have had such reputed companies for our on-campus Training and Placement

Name of the Employer	Pay package at appointment	Total no of student selected
MR.COOPER	9 LPA	4
AXA	2.5 LPA	4
KING STAR	2.47 LPA	1
24/7. AI	2.56 LPA	4
TMF	2.9 LPA	3
INTELLIPAAT	3.5 LPA	4
NANDI TOYOTA	2.0 LPA	8
CONCENTRIX	2.5 LPA	52
HDFC	2.0 LPA	3
IDBI	1.44 LPA	1
ACCENTURE	2.5 LPA	1

Pradeep
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AMAZON	2.5 LPA	2
COUNTRY EDU	2.4 LPA	4
ICICI	2.6 LPA	7
EMUDHRA	3 LPA	5
TATA STARBUCKS	2.5 LPA	4

During this academic year 2018-2019, 21 Companies visited our campus for campus recruitment. 94 students were selected for various roles in different organizations.

Campus Placement Photos



Campus placements Drive


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Group discussion



Recapitulation:

The Placement cell's concerted efforts, coupled with strategic collaborations and dedicated student engagement, have yielded remarkable outcomes. Notably, the collaborative initiatives with industry partners and alumni networks have significantly enhanced students' employability skills and provided them with enriching opportunities. Looking forward, continued emphasis on innovation and tailored career development programs will further bolster the cell's impact and fortify the institution's reputation in the professional sphere.

Academic Director

Prasanna

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